



City of Carthage, Missouri
**BUDGET WAYS & MEANS
COMMITTEE**

April 14, 2025 - 5:30 PM
CITY HALL COUNCIL CHAMBERS

AGENDA

- 1. Call to Order**
- 2. Old Business**
 1. Approval of March 10, 2025 Minutes
- 3. Citizens Participation**
(Citizens wishing to speak should notify Department Head or Committee Chair in advance)
- 4. New Business**
 1. Consider and Discuss an Agreement with the Boots Court Visitors Center
 2. Consider and Discuss a Contract with Vision Carthage
 3. Consider and Discuss a MOU with the CEDC
 4. Consider and Discuss a Contract with Carthage Chamber of Commerce
 5. Consider and Discuss FY 25/26 Budget Revenues
 6. Staff Reports
- 5. Adjournment**

PERSONS WITH DISABILITIES WHO NEED SPECIAL ASSISTANCE CALL 417-237-7000 (VOICE) OR 1-800-735-2466 (TDD VIA RELAY MISSOURI) AT LEAST 24 HOURS PRIOR TO MEETING



City of Carthage, Missouri

BUDGET WAYS & MEANS COMMITTEE

March 10, 2025 - 5:30 PM
CITY HALL COUNCIL CHAMBERS

MINUTES

1. Call to Order

MEMBERS PRESENT: Ray West, Terri Heckmaster, Tom Barlow

MEMBERS ABSENT: Chris Taylor

OTHER COUNCIL MEMBERS: Jana Schramm

STAFF PRESENT: Interim City Administrator Traci Cox, Admin Assistant Dorothy Weber, IT Director Michael Keith, Police Chief Bill Hawkins, Fire Chief Jason Martin, Parks Director Abi Almandinger

Chair Terri Heckmaster called the meeting to order at: 5:29PM

2. Old Business

1. Approval of February 10, 2025 Minutes

ACTION: Motion to approve Feb 10, 2025 Minutes by Tom Barlow
Motion passed with a 3:0

AYES: Terri Heckmaster, Tom Barlow, Ray West

NOES: None

ABSTAIN: None

3. Citizens Participation

(Citizens wishing to speak should notify Department Head or Committee Chair in advance)

4. New Business

1. Consider and Discuss the purchase of a ladder truck

Jason Martin stated that the truck that he previously presented sold during his presentation. He found a different truck that fits the FD's needs better. He stated that the truck will be ready in 2026 and that the the FD will not pay until it is completed. Mr. Martin then stated that he needed to sign a letter of intent to buy and that this truck would be \$12,000.00 more than the truck that he previously presented but that it comes with ground ladders. If the FD had to purchase the ground ladders separately it would have cost \$20,000.00 or more. Mr. Martin said that the new truck will also be painted at no additional cost. He stated that if we wait until 2026 then the City will have to wait 3 years for the new truck. Mr. Barlow asked if this price would be locked in and Mr. Martin said yes. Ms.

Heckmaster asked about the surcharge and Jason said that he didn't know if that was something that we would have to pay but that he would look into it. Ms. Cox stated that the truck would be in the budget for next year. Ms. Heckmaster asked if a one year warranty was standard and Mr. Martin stated that it is and that the drivetrain would have a five year warranty from Cummins and that Banner warrantied their work for one year. Ms. Heckmaster asked if there was a disagreement between the City and Banner, where would the litigation take place. Mr. Martin said that he would make some phone calls and get back to her.

ACTION: Motion to forward to send letter of intent to purchase a new ladder truck to council pending Jon Golds approval by Tom Barlow
Motion passed with a 3:0
AYES: Tom Barlow, Terri Heckmaster, Ray West
NOES: None
ABSTAIN: None

2. Consider and Discuss bids for Public Works Access Project
Mr. Keith stated that Total Electronics had the winning bid for the PW Door Access Controls project. Ms. Heckmaster asked how many people would have a door fob. Mr. Keith stated that only employees would get a fob. Mr. Barlow asked if there is an admin key fob and Mr. Keith stated that all fobs will only have the door access that they need for their positions. Ms. Cox stated that the bid came in over \$750.00 than what was budgeted but that the funds are there to cover it, so a budget adjustment won't be necessary.

ACTION: Motion to forward CB to Council for approval for entering into a contract with TEC for the PW access control project by Tom Barlow
Motion passed with a 3:0
AYES: Terri Heckmaster, Tom Barlow, Ray West
NOES: None
ABSTAIN: None

3. Consider and Discuss acceptance of LEST Grant
Ms. Cox stated that the annual LEST grant will be used for batteries, a translator (machine not human), first aid kits, ODET Fees and Adore software. Mr. Hawkins stated that Adore software is great for training new hires. Mr. Barlow asked about the translator and Mr. Hawkins stated that it's a handheld device that works a lot better than google translate.

ACTION: Motion to forward resolution to accept LEST grant to Council by Ray West
Motion passed with a 3:0
AYES: Tom Barlow, Ray West, Terri Heckmaster
NOES: None

ABSTAIN: None

4. Consider and Discuss Kellogg Lake Board request for a grant application involving financial contribution from the City

Ms. Cox stated that the grant that they would be applying for would be for the rearing pond. This grant has previously been applied for and denied by the Steadley Trust. Steadley Trust stated that they would reconsider if the City agreed to pay 50%. Ms. Cox stated that it's not in the budget but that a budget adjustment could be done once we figured out where to take the money from. Ms. Heckmaster asked what a rearing pond is. Mrs. Almandinger stated that it's a smaller pond that was used to raise fish. Mrs. Almandinger stated that ADA sidewalks, and a new pavilion would also be added. Mr. West asked if the City was cleaning it up and not raising fish. Ms. Almandinger stated they were just cleaning it up.

ACTION: Motion to forward resolution to Council allowing the Kellogg Lake Board to apply for the Steadley Grant by Tom Barlow
Motion passed with a 3:0

AYES: Ray West, Tom Barlow, Terri Heckmaster

NOES: None

ABSTAIN: None

5. Consider and Discuss acceptance of design guideline grant for Planning, Zoning, and Historic Preservation

Ms. Cox stated that the RFQ for Historic Preservation has been out for several months, and they finally got a response. Ms. Cox stated that the historic district has been wanting to make improvements to the guidelines. Ms. Cox stated that the first grant was for planning and zoning and this grant will be for design guidelines and recommendations. Mrs. Almandinger stated that this will give an opportunity to receive unbiased opinions. Ms. Cox asked if new guidelines will apply to existing structures. Mrs. Almandinger didn't know and Ms. Cox stated that she would ask.

ACTION: Motion to forward acceptance of historic guidelines grant to council by Ray West
Motion passed with a 3:0

AYES: Terri Heckmaster, Ray West, Tom Barlow

NOES: None

ABSTAIN: None

6. Consider and Discuss Humane Society Contract

Mr. Hawkins stated that he recently met with the humane society and they were asking for \$100,000.00. Ms. Cox stated that the humane society was also going to limit the number of animals and raise the intake fee for the city to \$275.00 per animal. Ms. Cox stated that multiple offers have been made to the humane society for in-kind work (like building kennels and runs and having animal control officers help with the animals taken out there to help lower the payroll expenses) and they turned it down and will not budge off of the \$100,000.00. Mr. Hawkins stated that the public is only charged \$200.00 per animal at intake.

Ms. Cox asked why it's higher for the City and Mr. Hawkins stated they said because the city is guaranteed a spot. Ms. Cox and Mr. Hawkins toured the facility and stated that they think the humane society is doing a great job. Mr. Hawkins stated that the humane society was not willing to negotiate at this time. Mr. Hawkins stated that he also offered for the city to build more fencing and it was turned down. Mr. West stated that he doesn't agree with giving them \$100,000.00 and wants to know what happens next budget cycle when they ask for more money. Mr. West stated that it doesn't sit well with him that they're not willing to budge on the amount. Ms. Cox stated that Joplin only charges \$80.00 per animal at intake. Mr. Barlow asked why Carthage humane society was charging \$200.00 more than Joplin and Mr. Hawkins stated that he asked the humane society and was told that the city could just take the animals to Joplin. Ms. Cox stated that she feels that the humane society provides a direct service. Mr. Barlow asked about an agreement and Ms. Cox said that there was an agreement in place but that the humane society canceled it. Ms. Cox stated that they did cut their employee numbers to save on payroll.

7. Staff Reports

Mr. Martin stated that he made some phone calls and the surcharge does not apply. Mr. Martin then showed all of the warranties and stated that if a lawsuit was filed, it would be filed in the state that had the problem. Mr. Barlow asked about the final inspection and Mr. Martin stated that it would take place in Florida.

Ms. Cox stated that sales tax was up for the month and up 2% from this time last year. Use tax is up for the month. Ms. Cox stated that the property taxes for Dec & Jan 23-24 were \$454,000.00.

5. Adjournment

ACTION:	Motion to Adjourn at 6:34 PM by Ray West
	Motion with a 3:0
AYES:	Terri Heckmaster, Ray West, Tom Barlow
NOES:	None
ABSTAIN:	None

AGREEMENT FOR TOURISM AND MARKETING SERVICES
City of Carthage, Missouri
and the
Boots Court Foundation/Carthage Visitors Center

THIS AGREEMENT made and entered into this ____ day of __, by and between the City of Carthage, Missouri, (hereinafter referred to as “City”) with offices located at 326 Grant St., Carthage, Missouri, and the Boots Court Foundation/Carthage Visitors Center as a not-for-profit corporation organized under the laws of the State of Missouri, located at 125 S Garrison., for the purpose of marketing and promoting the City of Carthage as a destination to visitors, on an annual basis beginning Fiscal Year 2025-2026.

WHEREAS, a segment of the economy of the City of Carthage is reliant in part on the amount of tourism and tourism related activities generated throughout the City to produce funds for that segment of the economy and to assist in financing general municipal services for the citizens of the City of Carthage, and

WHEREAS, it is to the benefit of the City and its citizens to continue to expand this segment of the local economy, and

WHEREAS, the City is desirous of obtaining the services of the Boots Court Foundation/Carthage Visitors Center to assist in promoting and advertising the City of Carthage to encourage greater tourist related activities, and

WHEREAS, the Boots Court Motel & Visitors Center has assured the City that it is capable of providing those services and will provide proper accounting for the use of public funds which will enhance the overall tourist related areas, and

WHEREAS, the City has agreed to use the services of the Boots Court Foundation/Carthage Visitors Center to accomplish the aforesaid precepts, designating it as the official Visitors Center for the City of Carthage.

NOW, THEREFORE, in consideration of these premises and the mutual covenants herein contained, the sufficiency of which is hereby acknowledged, the parties hereto agree as follows:

WITNESSETH:

I. SCOPE OF SERVICES

- **Marketing & Promotion:**

To promote the destination to attract visitors and boost the local economy. This involves creating marketing campaigns, attending industry events, and networking with potential visitors. Market branded merchandise, offer space for advertising, sponsorships, and support temporary local pop-up markets.

- **Tourism Development:**

To develop and enhance tourism offerings within the destination, aiming to attract both leisure and business travelers. Provide brochures, maps, and guides about local attractions, events, and businesses. Offer information about historical landmarks and

cultural sites. Offer personalized recommendations and assistance for tourists. Offer travel assistance for domestic and international visitors.

- **Passports:**

To stamp Route 66 passport books with the city exclusive passport stamp. Visitors will be signing their origin in the visitor log and will be presented with a gift bag containing information about our city, local business material, dining and entertainment options, etc.

- **Collaboration:**

To work closely with local businesses, hotels, and attractions to ensure a positive visitor experience and to maximize the benefits of tourism. Encourage longer stays by showcasing local attractions and experiences. Provide information on parks, trails, and other outdoor activities.

- **Destination Management:**

To provide services to event planners, such as venue sourcing, transportation, and accommodation recommendations.

- **Community Engagement:**

To work with the local community to ensure that tourism benefits the entire area and is aligned with the values and interests of residents. Historical exhibits will be displayed.

- **Data & Analytics:**

To collect and analyze data on tourism trends, visitor demographics, and event performance to strategize and optimize marketing efforts. Utilize electronic QR codes to provide digital information for travelers.

II. **TERM AND TIME OF PERFORMANCE**

The term of this Agreement shall be from July 1, 2026 to June 30, 2029.

III. **COMPENSATION AND METHOD OF PAYMENT**

The City hereby agrees to compensate Boots Court Foundation/Carthage Visitors Center for the Services as outlined in Section I in twelve (12) equal, monthly installments for a total of \$36,000 for FY25-26, payable beginning July 1. The contract fee to Boots Court Foundation/Carthage Visitors Center will increase 3% per year until termination or until June 30, 2028. The estimated FY 26-27 contract will be \$37,080 and FY 27-28 will be \$38,192.

IV. **UPDATES AND REVIEW PROCESS**

Boots Court Foundation/Carthage Visitors Center will meet with the City Council quarterly to review the progress of the efforts of Boots Court Foundation/Carthage Visitors Center. They will review the scope of work and goals for next quarter, and review any reports of

Boots Court Foundation/Carthage Visitors Center. The City Council may request information or a report at any time. Boots Court Foundation/Carthage Visitors Center shall provide the requested information or report within thirty (30) days.

V. REPRESENTATION ON BOARD

The Boots Court Foundation/Carthage Visitors Center Board of Directors oversee the operation of Boots Court Foundation/Carthage Visitors Center, and the City will possess one non-voting liaison position on the Board.

VI. CHANGES

No change in this Contract shall be made except in writing prior to the change in work or terms being performed. Boots Court Foundation/Carthage Visitors Center shall make any and all changes in the work without invalidating this Contract when specifically required to do so in writing prior to the commencement of such changed or revised work and shall submit promptly to the City, a written cost or credit proposal for such revised work. No work or change shall be undertaken or compensated for without prior written authorization from the City.

VII. ACCOUNTING

During the period of this Contract, Boots Court Foundation/Carthage Visitors Center shall maintain books of accounts of its expenses and charges in connection with this contract in accordance with generally accepted accounting principles and practices. The City shall at reasonable times have access to these books and accounts to the extent required to verify all invoices submitted hereunder by Boots Court Foundation/Carthage Visitors Center.

VIII. ENTIRE AGREEMENT

This contract contains all the agreements of the parties relating to the subject matter hereof and is the full and final expression of the agreement between the parties. Any oral representations or modifications concerning this instrument are of no force or effect except for a subsequent modification in writing signed by all the parties hereto.

IX. TRANSFERABILITY

Neither City nor Boots Court Foundation/Carthage Visitors Center shall assign any rights or duties under this contract without the prior written consent of the other party. Unless otherwise stated in the written consent to an assignment, no assignment will release or discharge the assignor from any obligation under this contract.

X. SEVERABILITY

All parties agree that should any provision of this contract be determined to be invalid or unenforceable, such determination shall not affect any other term of this contract, which shall continue in full force and effect.

XI. THIRD PARTY RIGHTS

Nothing in this contract is intended to benefit any third party, and no provision of this contract shall confer any rights upon any such third party.

XII. INDEPENDENT CONTRACTOR

Boots Court Foundation/Carthage Visitors Center is not authorized or empowered to make any commitments or incur any obligation on behalf of the City, but merely to provide the Services provided for herein as an independent contractor.

XIII. TERMINATION OF CONTRACT

This Agreement may be terminated at any time by written, mutual agreement of the parties. The City shall have the right to terminate this Agreement in the event that Boots Court Foundation/Carthage Visitors Center is in default or violation of the terms or provisions of this Agreement and fails to cure such default or violation within thirty (30) working days after receipt of a written Notice of Default, unless a longer time is agreed upon by both parties in writing. In case the default is not cured or remedied within thirty (30) working days or a longer period of time if agreed upon, the City may exercise its option to terminate this Agreement upon five (5) days written notice thereafter. In the event of termination, Boots Court Foundation/Carthage Visitors Center shall refund to the City a pro-rated portion of the compensation paid pursuant to section III above. The pro-rated amount shall be determined by dividing the annual payment recited in section III by 365 and multiplying this daily amount by the number of days remaining in the year from and after the effective date of termination. Boots Court Foundation/Carthage Visitors Center shall refund the pro-rated amount to the City within 30 days of the effective date of termination.

If neither party terminates this contract, it shall automatically terminate and expire three years from the date of the execution of this contract. Either party may terminate this agreement according to the terms of this contract.

XIV. NOTICE

Any notice required by this contract is deemed to be given if it is mailed by United States certified mail, postage prepaid, and addressed as hereinafter specified.

Notice to the City shall be addressed to:
City Administrator
City of Carthage, Missouri
326 Grant Street
Carthage, Missouri 64836

Notice to Boots Court Foundation/Carthage Visitors Center shall be addressed to:
Lynn Andrews
Boots Court Foundation/Carthage Visitors Center
221 W. 4th Street, Suite 15
Carthage, MO 64836

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date and year first above written.

CITY OF CARTHAGE, MISSOURI

BOOTS COURT FOUNDATION/CARTHAGE VISITORS
CENTER

Alan Snow, Mayor

Lynn Andrews, Board President

ATTEST:

ATTEST:

AGREEMENT
by and between
THE CITY OF CARTHAGE, MISSOURI
and
VISION CARTHAGE

This Agreement, made and entered into this _____ day of _____, 2025, is by and between Vision Carthage, (“Vision”) and the City of Carthage, Missouri (“City”).

WITNESSETH:

WHEREAS, Vision has undertaken many projects for the benefit of the City of Carthage, its businesses, and its citizens; and

WHEREAS, the City has determined that it is in the best interests of the City, and important to the promotion of the City to compensate Vision Carthage for the performance of services pursuant to this Agreement.

NOW, THEREFORE, in consideration of mutual undertakings and mutual benefits from the services set forth herein, the City and Vision Carthage agree as follows:

I. SCOPE OF SERVICES

Vision Carthage will provide the following services:

- a. \$5,000 – Administer and coordinate the Restoration Carthage workday. To assist homeowners with minor exterior repairs, general clean up, landscaping and preventative maintenance on Central Avenue. Hold workshops for training to maintain properties and for other educational purposes. Also provide additional days for clean-up and expand the service area. Well-maintained neighborhoods increase community pride.
- b. \$7,000 – Administer and maintain Downtown Art: Coordinate with local artists on the creation of murals and refreshing of Ghost Signs (faded façade ads) to create a vibrant downtown and increasing foot traffic to the district. Art will inspire a destination for residents and tourists alike.
- c. \$6,000 – Carthage in Bloom Organize and maintain planting days for hanging baskets and planters within the Downtown District, Sidewalk Mall, Memorial Hall, city parking lots, and various locations across Carthage. The City will water and Vision will maintain. Vision will encourage residents to take pride in their landscaping and beautify their surroundings by awarding the Carthage in Bloom Awards. This can be a garden or art event.
- d. \$4,000 – Coordinate Hometown Holidays: Oversee and install festive elements for the Hometown Holidays, including the light tunnel, Christmas tree, downtown lights, hanging baskets, igloos, family events and other season decorations, transforming downtown Carthage into a holiday destination.
- e. \$2,000 –Wayfinding and Entrance Beautification: Enhance city navigation and entry points with attractive, clear signage to enhance navigation, beautify entry points to improve the visitor experience and welcome newcomers

f. \$1,000 – Banner Program: Purchase and maintain flags downtown.

II. TERM AND TIME OF PERFORMANCE

The term of this Agreement shall be from July 1, 2025 to June 30, 2028.

III. COMPENSATION AND METHOD OF PAYMENT

The City hereby agrees to compensate Vision for the Services as outlined in Section I in twelve (12) equal, monthly installments for a total of \$25,000 for FY25-26, payable beginning July 1. The contract fee to Vision Carthage will increase 3% per year until termination or until June 30, 2028. The estimated 2026 contract will be \$25,750 and FY 2027 will be \$26,552.

IV. UPDATES AND REVIEW PROCESS

Vision Carthage will meet with the City Council quarterly to review the progress of the efforts of Vision Carthage. They will review the scope of work, goals for next quarter, and review any reports Vision Carthage. The City Council may request information or a report at any time. Vision Carthage shall provide the requested information or report within thirty (30) days.

V. REPRESENTATION ON BOARD

The Vision Carthage Board of Directors oversee the operation of Vision Carthage, and the City will possess one non-voting liaison position on the Board.

VI. CHANGES

No change in this Contract shall be made except in writing prior to the change in work or terms being performed. Vision Carthage shall make any and all changes in the work without invalidating this Contract when specifically required to do so in writing by the prior to the commencement of such changed or revised work, shall submit promptly to the City, a written cost or credit proposal for such revised Work. No work or change shall be undertaken or compensated for without prior written authorization from the City.

VII. ACCOUNTING

During the period of this Contract, Vision Carthage shall maintain books of accounts of its expenses and charges in connection with this contract in accordance with generally accepted accounting principles and practices. The City shall at reasonable times have access to these books and accounts to the extent required to verify all invoices submitted hereunder by Vision Carthage.

VIII. ENTIRE AGREEMENT

This contract contains all the agreements of the parties relating to the subject matter hereof and is the full and final expression of the agreement between the parties. Any oral representations or modifications concerning this instrument are of no force or effect excepting a subsequent modification in writing signed by all the parties hereto.

IX. TRANSFERABILITY

Neither City nor Vision Carthage shall assign any rights or duties under this contract without the prior written consent of the other party. Unless otherwise stated in the written consent to an assignment, no assignment will release or discharge the assignor from any obligation under this contract.

X. SEVERABILITY

All parties agree that should any provision of this contract be determined to be invalid or unenforceable, such determination shall not affect any other term of this contract, which shall continue in full force and effect.

XI. THIRD PARTY RIGHTS

Nothing in this contract is intended to benefit any third party not a party to this contract, and no provision of this contract shall confer any rights upon any such third party.

XII. INDEPENDENT CONTRACTOR

Vision Carthage is not authorized or empowered to make any commitments or incur any obligation on behalf of the City, but merely to provide the Services provided for herein as an independent contractor.

XIII. TERMINATION OF CONTRACT

This Agreement may be terminated at any time by written, mutual agreement of the parties. The City shall have the right to terminate this Agreement in the event that Vision Carthage is in default or violation of the terms or provisions of this Agreement and fails to cure such default or violation within thirty (30) working days after receipt of a written Notice of Default, unless a longer time is agreed upon by both parties in writing. In case the default is not cured or remedied within thirty (30) working days or a longer period of time if agreed upon, the City may exercise its option to terminate this Agreement upon five (5) days written notice thereafter. In the event of termination, Vision Carthage shall refund to the City a pro-rated portion of the compensation paid pursuant to section III above. The pro-rated amount shall be determined by dividing the

annual payment recited in section III by 365, and multiplying this daily amount by the number of days remaining in the year from and after the effective date of termination. Vision Carthage shall refund the pro-rated amount to the City within 30 days of the effective date of termination.

If neither party terminates this contract, it shall automatically terminate and expire three years from the date of the execution of this contract. Either party may terminate this agreement according to the terms of this contract.

XIV. NOTICE

Any notice required by this contract is deemed to be given if it is mailed by United States certified mail, postage prepaid, and addressed as hereinafter specified.

Notice to the City shall be addressed to:
City Administrator
City of Carthage, Missouri
326 Grant Street
Carthage, Missouri 64836

Notice to Vision Carthage shall be addressed to:
Executive Director
Vision Carthage
221 W. 4th Street, Suite 15
Carthage, MO 64836

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date and year first above written.

CITY OF CARTHAGE, MISSOURI

VISION CARTHAGE

Alan Snow, Mayor

Eddie Grundy, Board President

ATTEST:

ATTEST:

Miranda Deal, *City Clerk*

Secretary

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (the "MOU" or "Memorandum"), is entered into on _____ (the "Effective Date"), by and between City of Carthage, hereinafter referred to as City, located at 326 Grant St, Carthage, Missouri 64836 (the "First Party"), and Carthage Economic Development Corporation, hereinafter referred to as CEDC, located at 627 W Centennial Ave, Carthage, Missouri 64836 (the "Second Party"). First Party and Second Party may be referred to individually as the "Party", or collectively, the "Parties".

1. MISSION

The partnership on which the Parties are intending to collaborate, has the following intended mission in mind:

To position Carthage as an inclusive and welcoming community of choice that attracts and supports a diverse workforce and economy.

2. PURPOSE AND SCOPE

The Parties intend for this Memorandum to provide the cornerstone and structure for all future agreements being considered by the Parties and which may be related to an economic development partnership.

3. OBJECTIVES

The CEDC, and its CE, will be the lead agency for economic development in Carthage, MO. The parties intend to work together to retain, expand and attract businesses that contribute to the overall economic growth, diversification, and resiliency of the region. Funding will be created through a partnership with the City, Carthage Water & Electric Plant (CWEP) and additional investors as they are secured.

The objectives of the CEDC will be to implement the goals and priorities described in the strategic plan proposed and adopted by the Ady Advantage Consulting group. These objectives are summarized below:

- Alignment/Regionalism
- Readiness
- Marketing/Differentiation

4. EVALUATION

This program evaluation will be based upon the milestones set forth in the Ady Advantage plan that includes three core pillars above, but further details eight focus areas, 22 strategies and 81 unique tactics.

The Board of Directors for the CEDC will evaluate this program at least quarterly, and the evaluation will be shared with management representatives of the City and CWEP.

RESPONSIBILITIES AND OBLIGATIONS OF THE PARTIES

Either party may decide not to proceed with the partnership contemplated herein for any reason or no reason. Forty-five days notice, provided in writing, should be sent to all Parties if any Party decides to disengage from the terms of this MOU.

The City will provide full support and guidance for this economic development partnership. The City will contribute \$100,000 in Fiscal Year 26, \$110,000 in Fiscal Year 27, and \$120,000 in Fiscal Year 28 to the CEDC to be designated for this program. This payment will consist of one lump sum provided to the CEDC prior to August 31st each year.

In addition to continuing the work on the objectives of the Ady Advantage plan, the CEDC shall render and provide the following services that include, but are not limited to:

The CEDC shall perform Business Retention and Expansion (BRE) services by working with current employers in town to identify opportunities for growth of employment and/or capital expenditures. As part of these BRE projects, the CEDC will advise the business on available incentives at both the local and state level and guide these businesses through the incentive process for mutually beneficial growth.

The CEDC shall perform retail recruitment on behalf of the City. The CEDC's efforts will focus on regional and national chains, as well as helping recruit local businesses in collaboration with other community partners for the purpose of growing the sales tax base. As part of these efforts, the CEDC may hire a retail consultant to help advise and strategize the planning and recruitment process.

The CEDC will research and write grants or other funding opportunities on behalf of the City. These grants will focus on economic development projects but may also include community development. Prior to application, all City processes will be followed regarding approval and budgeting of matching dollars to fulfill grant requirements. These grants may be applied for under the City itself, or the CEDC may be the applicant as a pass-through, subject to specific grant requirements and project goals.

The CEDC will work to develop policies for the usage of economic development incentives in the City. The goal of these policies is to have approval from the City, and its governing leadership, for the usage of these policies to help meet Carthage's economic development goals.

The CEDC will help administer and support any City economic development programs alongside City staff. These programs may include, but not limited to, Industrial Revenue Bonds, Carthage Redevelopment Corporation, Tax Increment Financing, Enhanced Enterprise Zone and Community Improvement Districts.

The CEDC will be the primary marketing organization focused on the sale of 248 acres of City-owned land, that is locally referred to as the Economic Development Park. The sales process is further defined in the MOU between the City and CEDC that correlates with Council Bill 23-71, dated 10/24/2023.

The CEDC will work with the City and other community organizations and leaders to develop a plan for the economic growth of Carthage. This plan will identify desired locations for industrial, commercial and residential growth with a focus on getting the best use of land and existing commercial assets.

The CEDC will work with the City and other community organizations and stakeholders to come up with a future strategic plan for the economic growth of Carthage.

5. TERMS OF UNDERSTANDING

The term of this Memorandum shall be for a period of three years from the Effective Date and maybe extended upon written mutual agreement of both Parties.

6. LEGAL COMPLIANCE

The Parties acknowledge and understand that they must be able to fulfill their responsibilities under this Memorandum in accordance with the provisions of the law and regulations that govern their activities.

Nothing in the Memorandum is intended to negate or otherwise render ineffective any such provisions or operating procedures. The Parties assume full responsibility for their performance under the terms of this Memorandum.

If at any time either Party is unable to perform their duties or responsibilities under this Memorandum consistent with such Party's statutory and regulatory mandates, the affected Party shall immediately provide written notice to the other Party to establish a date for resolution of the matter.

7. NOTICE

Any notice or communication required or permitted under this Memorandum shall be sufficiently given if delivered in person or by certified mail, return receipt requested, to the address set forth in the opening paragraph or to such address as one may have furnished to the other in writing.

8. AUTHORIZATION AND EXECUTION

The signing of this Memorandum does not constitute a formal undertaking, and as such it simply intends that the signatories shall strive to reach, to the best of their abilities, the goals and objectives stated in this MOU.

This Agreement shall be signed by City of Carthage and Carthage Economic Development Corporation and shall be effective as of the date first written above.

(First Party Signature)
City of Carthage
326 Grant St
Carthage, Missouri
64836

(Date)

(Second Party Signature)
Carthage Economic Development Corporation
627 W Centennial Ave
Carthage, Missouri
64836

(Date)

AMENDED AGREEMENT
by and between
THE CITY OF CARTHAGE, MISSOURI
and
THE CARTHAGE CHAMBER OF COMMERCE

This Agreement, made and entered into this _____ day of _____, 2025, is by and between Carthage Chamber of Commerce, (“Chamber”), and the City of Carthage, Missouri (“City”).

WITNESSETH:

WHEREAS, the Carthage Chamber of Commerce has undertaken many projects for the benefit of the City of Carthage, its businesses, and its citizens; and

WHEREAS, the City has determined that it is in the best interests of the City, and important to the promotion of commerce within and surrounding the City, to compensate the Chamber for the performance of services pursuant to this Agreement.

NOW, THEREFORE, in consideration of mutual undertakings and mutual benefits from the services set forth herein, the City and Chamber agree as follows:

I. SCOPE OF SERVICES

The Chamber will provide the following:

- a. The city will have a Chamber Champion membership.
- b. This city will be a Presenting Sponsor at the Carthage Chamber of Commerce Annual Banquet. This includes the presentation of the City of Carthage, “Industry of the Year award” and 10 tickets to the Annual Banquet.
- c. Booth Representation at the Annual Biz Expo, may be used for any department the City of Carthage deems necessary, i.e. parks, tourism, etc.
- d. Golf Team Registrations for the Annual Golf Scramble. This includes three, four person teams.
- e. The city will be a Presenting Sponsor of the Maple Leaf Festival. This includes the City logo present on all signage affiliated with Maple Leaf and the opportunity to have a float in the annual parade.
- f. City of Carthage Relocation Guide, (brochures printed yearly to be distributed to new residents and potential new residents. Available online, and key locations, approx. 4,000 printed) the City logo to appear on all publications.

- g. Media outreach, and appearances promoting businesses in Carthage and the City of Carthage, includes TV, radio, newspaper print and any other media outlets.
- h. Administrating business enhancement & enrichment classes for businesses to attend to keep their businesses successful while driving business into their doors. Creation of Chamber Gift Certificates to keep dollars local that supports the local sales tax base. Collaborating with other groups & organizations to promote Carthage and attract visitors while providing value to our current residents. Writing letters of support for business expansions, along with new business prospects to secure funding to invest in Carthage.
- i. Successful social media, website, and other outside media avenues to promote Carthage and the business community, i.e., MAKO, US Chamber, Missouri Chamber, 16Chamber Institute, and all legislative events both locally, state, and nationally.

The City will provide the following:

- a. Use of the Carthage Municipal Golf Course for the Annual Chamber Golf Tournament.
- b. Use of Memorial Hall for the Annual Chamber Banquet.
- c. Use of Memorial Hall for the Annual Business Expo.

II. TERM AND TIME OF PERFORMANCE

This amendment shall be effective July 1, 2024 to June 30, 2026.

III. COMPENSATION AND METHOD OF PAYMENT

The City hereby agrees to compensate Carthage Chamber of Commerce for the Services as outlined in Section I in twelve (12) equal, monthly installments for a total of \$37,750 for FY23-24, payable beginning July 1. The contract fee to the Chamber will increase 3% per year until termination or until June 30, 2026, whichever occurs first. The estimated 2024 contract will be \$38,882 and 2025 will be \$40,048.

IV. UPDATES AND REVIEW PROCESS

Carthage Chamber of Commerce will meet with the City Council quarterly to review the progress of the efforts of Carthage Chamber of Commerce. They will review the scope of work, goals for next quarter, and review any reports Carthage Chamber of Commerce may provide. The City Council may request information or a report at any time. Carthage Chamber of Commerce shall provide the requested information or report within thirty (30) days.

V. REPRESENTATION ON BOARD

Carthage Chamber of Commerce's Board of Directors oversee the operation of Carthage Chamber of Commerce, and the City will possess one ex officio seat on the Board.

VI. CHANGES

No change in this Contract shall be made except in writing prior to the change in work or terms being performed. Carthage Chamber of Commerce shall make any and all changes in the Work without invalidating this Contract when specifically required to do so in writing by the City. Carthage Chamber of Commerce, prior to the commencement of such changed or revised work, shall submit promptly to the City, a written cost or credit proposal for such revised Work. No work or change shall be undertaken or compensated for without prior written authorization from the City.

VII. ACCOUNTING

During the period of this Contract, the Chamber shall maintain books of accounts of its expenses and charges in connection with this Contract in accordance with generally accepted accounting principles and practices. The City shall at reasonable times have access to these books and accounts to the extent required to verify all invoices submitted hereunder by Carthage Chamber.

VIII. ENTIRE AGREEMENT

This contract contains all the agreements of the parties relating to the subject matter hereof and is the full and final expression of the agreement between the parties. Any oral representations or modifications concerning this instrument are of no force or effect excepting a subsequent modification in writing signed by all the parties hereto.

IX. TRANSFERABILITY

Neither City nor Chamber shall assign any rights or duties under this Contract without the prior written consent of the other party. Unless otherwise stated in the written consent to an assignment, no assignment will release or discharge the assignor from any obligation under this Contract.

X. SEVERABILITY

All parties agree that should any provision of this contract be determined to be invalid or unenforceable, such determination shall not affect any other term of this contract, which shall continue in full force and effect.

XI. THIRD PARTY RIGHTS

Nothing in this Contract is intended to benefit any third party not a party to this Contract, and no provision of this Contract shall confer any rights upon any such third party.

XII. INDEPENDENT CONTRACTOR

Carthage Chamber of Commerce is not authorized or empowered to make any commitments or incur any obligation on behalf of the City, but merely to provide the Services provided for herein as an independent contractor.

XIII. TERMINATION OF CONTRACT

This Agreement may be terminated at any time by written, mutual agreement of the parties. The City shall have the right to terminate this Agreement in the event that Carthage Chamber of Commerce is in default or violation of the terms or provisions of this Agreement and fails to cure such default or violation within thirty (30) working days after receipt of a written Notice of Default, unless a longer time is agreed upon by both parties in writing. In case the default is not cured or remedied within thirty (30) working days or a longer period of time if agreed upon, the City may exercise its option to terminate this Agreement upon five (5) days written notice thereafter. In the event of termination, Carthage Chamber of Commerce shall refund to the City a pro-rated portion of the compensation paid pursuant to section III above. The pro-rated amount shall be determined by dividing the annual payment recited in section III by 365 and multiplying this daily amount by the number of days remaining in the year from and after the effective date of termination. Carthage Chamber of Commerce shall refund the pro-rated amount to the City within 30 days of the effective date of termination.

If neither party terminates this contract, it shall automatically terminate and expire June 30, 2026. Either party may terminate this agreement according to the terms of this contract.

XIV. NOTICE

Any notice required by this contract is deemed to be given if it is mailed by United States certified mail, postage prepaid, and addressed as hereinafter specified.

Notice to the City shall be addressed to:
City Administrator
City of Carthage, Missouri
326 Grant Street
Carthage, Missouri 64836

Notice to Carthage Chamber of Commerce shall be addressed to:
Executive Director
Carthage Chamber of Commerce
402 S. Garrison
Carthage, MO 64836

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date and year first above written.

CITY OF CARTHAGE, MISSOURI

CARTHAGE CHAMBER OF COMMERCE INC.

Dan Rife, Mayor

Tyler Smith, Board President

ATTEST:

ATTEST:

Miranda Deal, *City Clerk*

Secretary

<u>Description</u>	<u>Account ID</u>	<u>Fund</u>	<u>FY 24 Actual</u>	<u>FY 25 Approved</u>	<u>FY 25 Projected</u>	<u>FY 26 Requested</u>
Property Taxes	110-31110.000	General Revenue	\$ 647,602.06	\$ 644,000.00	\$ 666,777.00	\$ 664,453.00
Intangible Tax	110-31120.000	General Revenue	\$ 2.38	\$ -	\$ 19.00	\$ -
Special Assessments	110-31200.000	General Revenue	\$ -	\$ -	\$ -	\$ -
Sales Tax Revenue	110-31301.000	General Revenue	\$ 3,096,624.66	\$ 3,065,780.00	\$ 3,250,970.00	\$ 3,185,120.00
Transportation Tax Revenue	110-31302.000	General Revenue	\$ 1,462,252.50	\$ 1,452,016.00	\$ 1,481,089.00	\$ 1,466,278.00
Use Tax	110-31303.000	General Revenue	\$ 1,398,414.19	\$ 1,427,580.00	\$ 1,301,045.00	\$ 1,301,045.00
Marijuana Tax Revenue	110-31304.000	General Revenue	\$ 97,148.04	\$ 90,000.00	\$ -	\$ -
MGE Gas Service Franchise	110-31821.000	General Revenue	\$ 351,654.31	\$ 275,000.00	\$ 321,745.00	\$ 300,000.00
Telephone Franchises - ALL	110-31822.000	General Revenue	\$ 103,421.00	\$ 90,000.00	\$ 79,392.00	\$ 70,000.00
Cable Franchise	110-31823.000	General Revenue	\$ 29,268.49	\$ 25,000.00	\$ 28,171.00	\$ 23,000.00
Franchise Fees - Protested	110-31824.000	General Revenue	\$ -	\$ -	\$ -	\$ -
Occupation Licenses	110-32100.000	General Revenue	\$ 137,421.96	\$ 128,000.00	\$ 129,354.00	\$ 129,000.00
Other Licenses & Permits	110-32200.000	General Revenue	\$ 81,514.00	\$ 79,000.00	\$ 67,752.00	\$ 100,000.00
Carthage W&E/P.I.L.O.T.	110-33001.000	General Revenue	\$ 719,530.45	\$ 730,000.00	\$ 725,369.00	\$ 725,000.00
CW&EP Econ Dev Reimburseme	110-33002.000	General Revenue	\$ -	\$ -	\$ -	\$ -
Emergency Management Grant	110-33003.000	General Revenue	\$ 32,288.32	\$ 32,200.00	\$ 26,650.00	\$ 26,640.00
Grant/Police Department SR	110-33400.000	General Revenue	\$ 166,512.73	\$ 85,000.00	\$ 185,011.00	\$ 85,000.00
Police Dept Misc Revenues	110-33405.000	General Revenue	\$ 4,779.69	\$ 2,100.00	\$ 4,752.00	\$ 3,500.00
School Crossing Guards	110-33406.000	General Revenue	\$ 7,222.35	\$ 7,000.00	\$ 6,026.00	\$ 7,000.00
Taxi Grant & Fares	110-33410.000	General Revenue	\$ 27,365.45	\$ 20,000.00	\$ 100,000.00	\$ 23,000.00
MODOT Taxi Grant	110-33415.000	General Revenue	\$ -	\$ -	\$ -	\$ -
Gasoline Tax Revenue	110-33540.000	General Revenue	\$ 805,448.45	\$ 700,000.00	\$ 849,913.00	\$ 800,000.00
Cigarette Tax	110-33560.000	General Revenue	\$ 42,242.11	\$ 38,000.00	\$ 37,217.00	\$ 37,000.00
Dividend CW&EP/Utility Tra	110-33800.000	General Revenue	\$ 1,292,000.00	\$ 1,433,429.00	\$ 1,433,429.00	\$ 1,517,634.00
Oiling & Repairing Streets	110-34001.000	General Revenue	\$ 70,177.21	\$ 60,000.00	\$ 95,393.00	\$ 70,000.00
Public Works Fees Misc	110-34002.000	General Revenue	\$ 300.16	\$ 500.00	\$ -	\$ -
Municipal Court Fines	110-34110.000	General Revenue	\$ 343,748.20	\$ 295,000.00	\$ 299,421.00	\$ 295,000.00
Bond Revenues	110-34111.000	General Revenue	\$ -	\$ -	\$ -	\$ -
Bad Debt	110-34112.000	General Revenue	\$ -	\$ -	\$ -	\$ -
Police Training Fines	110-34113.000	General Revenue	\$ 4,509.50	\$ 4,000.00	\$ 4,747.00	\$ 4,000.00
Parking Fines	110-34114.000	General Revenue	\$ 1,585.00	\$ 100.00	\$ 930.00	\$ 300.00
Zoning Applications	110-34130.000	General Revenue	\$ 400.00	\$ 500.00	\$ 600.00	\$ 400.00
Fire District Taxes	110-34220.000	General Revenue	\$ 457,164.43	\$ 415,000.00	\$ 448,425.00	\$ 420,000.00
Fire Dept Miscellaneous	110-34240.000	General Revenue	\$ -	\$ -	\$ -	\$ -
Golf/Memberships	110-34710.000	General Revenue	\$ -	\$ -	\$ -	\$ -
Golf/Green Fees	110-34711.000	General Revenue	\$ -	\$ -	\$ -	\$ -
Golf/Cart Rental	110-34712.000	General Revenue	\$ -	\$ -	\$ -	\$ -

Golf Cart Advertising	110-34713.000	General Revenue	\$	-	\$	-	\$	-	\$	-
Golf/Twilight Fees	110-34714.000	General Revenue	\$	-	\$	-	\$	-	\$	-
Golf/Surcharge	110-34715.000	General Revenue	\$	-	\$	-	\$	-	\$	-
Pool/Receipts	110-34720.000	General Revenue	\$	-	\$	-	\$	-	\$	-
Pool/Concession Sales	110-34721.000	General Revenue	\$	-	\$	-	\$	-	\$	-
Sponsorships	110-34724.000	General Revenue	\$	2,300.00	\$	-	\$	-	\$	-
Programming/Classes	110-34725.000	General Revenue	\$	8,870.00	\$	10,000.00	\$	4,720.00	\$	5,000.00
Rental/Skating Rink	110-34731.000	General Revenue	\$	-	\$	-	\$	-	\$	-
Rental/Shelter	110-34732.000	General Revenue	\$	4,135.00	\$	3,500.00	\$	4,500.00	\$	3,500.00
Rental/Sports Facilities	110-34733.000	General Revenue	\$	2,180.00	\$	2,000.00	\$	2,420.00	\$	2,000.00
Lime Scooter Revenue	110-34734.000	General Revenue	\$	6,209.20	\$	4,000.00	\$	7,362.00	\$	6,000.00
Little League Registration	110-34735.000	General Revenue	\$	10,958.32	\$	25,000.00	\$	(1,454.00)	\$	-
Little League Sponsorships	110-34736.000	General Revenue	\$	10,900.00	\$	18,000.00	\$	824.00	\$	-
Little League Concessions	110-34737.000	General Revenue	\$	10,002.90	\$	24,000.00	\$	3,120.00	\$	-
Memorial Hall Rents	110-34750.000	General Revenue	\$	28,620.00	\$	32,000.00	\$	32,235.00	\$	32,000.00
Memorial Hall Sign Rental	110-34760.000	General Revenue	\$	-	\$	-	\$	-	\$	-
Civil War Walk-Ins	110-34780.000	General Revenue	\$	4,350.00	\$	5,000.00	\$	4,327.00	\$	4,300.00
Civil War Souvenirs	110-34790.000	General Revenue	\$	9,158.05	\$	9,000.00	\$	8,402.00	\$	8,400.00
Domestic Violence Fine	110-35110.000	General Revenue	\$	7,842.99	\$	6,500.00	\$	8,308.00	\$	7,000.00
Worker's Comp Premium Retu	110-35200.000	General Revenue	\$	-	\$	-	\$	-	\$	-
Collection Fees	110-35520.000	General Revenue	\$	26.65	\$	-	\$	-	\$	-
Interest Income	110-36110.000	General Revenue	\$	311,896.81	\$	75,000.00	\$	142,863.00	\$	100,000.00
Investment Interest/Div/Fe	110-36111.000	General Revenue	\$	-	\$	-	\$	-	\$	-
Rents	110-36201.000	General Revenue	\$	-	\$	-	\$	-	\$	-
Rents Pro Shop	110-36202.000	General Revenue	\$	-	\$	-	\$	-	\$	-
Grants	110-36401.000	General Revenue	\$	2,622,947.98	\$	3,970,502.00	\$	405,157.00	\$	4,607,221.91
Recovery Act Grant Revenue	110-36402.000	General Revenue	\$	-	\$	-	\$	-	\$	-
Donations	110-36404.000	General Revenue	\$	2,500.00	\$	-	\$	-	\$	-
Fireworks Donations	110-36408.000	General Revenue	\$	-	\$	-	\$	-	\$	-
Transfer from Other Funds	110-39100.000	General Revenue	\$	2,064,296.00	\$	2,033,405.00	\$	2,033,405.00	\$	915,910.00
Sale of City Assets	110-39210.000	General Revenue	\$	34,434.50	\$	-	\$	-	\$	-
Donated Capital Asset	110-39310.000	General Revenue	\$	-	\$	-	\$	-	\$	-
Miscellaneous Revenues	110-39600.000	General Revenue	\$	50,628.51	\$	25,000.00	\$	130,838.00	\$	25,000.00
FEMA Grant	110-39601.000	General Revenue	\$	-	\$	-	\$	-	\$	-
Lease Proceeds	110-39602.000	General Revenue	\$	-	\$	-	\$	-	\$	-
SEMA Grant	110-39603.000	General Revenue	\$	-	\$	-	\$	-	\$	-
Insurance claim - Loss pre	110-39604.000	General Revenue	\$	-	\$	-	\$	-	\$	-
Joplin Tornado Assistance	110-39605.000	General Revenue	\$	-	\$	-	\$	-	\$	-
Payroll Overpayment Reimb	110-39606.000	General Revenue	\$	-	\$	-	\$	-	\$	-
Personal Property Tax Reim	121-31110.000	Public Health	\$	-	\$	-	\$	-	\$	-
Property Taxes	121-31111.000	Public Health	\$	147,619.87	\$	146,500.00	\$	150,660.00	\$	150,245.00

Intangible Tax	121-31122.000	Public Health	\$	0.54	\$	-	\$	-	\$	-
Landfill Revenue	121-34431.000	Public Health	\$	5,066.00	\$	3,500.00	\$	5,149.00	\$	4,000.00
Dumpster Revenue	121-34432.000	Public Health	\$	51,653.00	\$	50,000.00	\$	52,441.00	\$	50,000.00
Recycling Revenue	121-34433.000	Public Health	\$	11,976.98	\$	10,000.00	\$	12,122.00	\$	10,000.00
Workers Comp Premium Retur	121-35200.000	Public Health	\$	-	\$	-	\$	-	\$	-
Special Assessments	121-35501.000	Public Health	\$	-	\$	-	\$	-	\$	-
Weeds/Special Assessments	121-35502.000	Public Health	\$	19,523.35	\$	5,000.00	\$	15,340.00	\$	5,000.00
Grant Revenue	121-35503.000	Public Health	\$	-	\$	-	\$	-	\$	-
Interest Income	121-36110.000	Public Health	\$	31,823.60	\$	10,000.00	\$	30,040.00	\$	20,000.00
Lease Proceeds	121-36120.000	Public Health	\$	-	\$	-	\$	-	\$	-
Grant Revenue	121-36403.000	Public Health	\$	35,296.92	\$	18,700.00	\$	18,700.00	\$	20,000.00
Transfer from Other Funds	121-39100.000	Public Health	\$	-	\$	-	\$	-	\$	-
Miscellaneous Revenues	121-39600.000	Public Health	\$	16,608.04	\$	-	\$	-	\$	-
Lease Proceeds	121-39602.000	Public Health	\$	-	\$	-	\$	-	\$	-
Landfill Closure Assessmen	122-35500.000	Landfill Closure	\$	-	\$	-	\$	-	\$	-
Interest Income	122-36110.000	Landfill Closure	\$	57,529.36	\$	15,000.00	\$	30,258.00	\$	20,000.00
Transfer from Other Funds	122-39100.000	Landfill Closure	\$	-	\$	-	\$	-	\$	-
Lodging Tax Revenue	123-31940.000	Lodging Tax	\$	108,436.74	\$	115,000.00	\$	126,000.00	\$	115,000.00
Food Truck Friday Fees	123-31941.000	Lodging Tax	\$	32,650.00	\$	-	\$	15,000.00	\$	30,000.00
Grant-DMO	123-33400.000	Lodging Tax	\$	64,212.50	\$	60,000.00	\$	48,000.00	\$	60,000.00
Interest Income	123-36110.000	Lodging Tax	\$	6,176.01	\$	3,200.00	\$	4,000.00	\$	3,200.00
Miscellaneous Revenues	123-39600.000	Lodging Tax	\$	-	\$	-	\$	-	\$	-
Grant/Tree	124-33400.000	Civic Enhancement	\$	-	\$	-	\$	-	\$	-
Interest Income	124-36110.000	Civic Enhancement	\$	3,058.95	\$	500.00	\$	2,800.00	\$	500.00
Steadley Grant	124-36401.000	Civic Enhancement	\$	-	\$	-	\$	-	\$	-
Donations	124-36402.000	Civic Enhancement	\$	6,711.00	\$	-	\$	1,142.00	\$	-
MoDOT Grants	124-36403.000	Civic Enhancement	\$	-	\$	-	\$	-	\$	-
Fireworks Contributions	124-36408.000	Civic Enhancement	\$	-	\$	-	\$	-	\$	-
Transfer from Other Funds	124-39100.000	Civic Enhancement	\$	-	\$	-	\$	-	\$	-
Miscellaneous Revenues	124-39600.000	Civic Enhancement	\$	-	\$	-	\$	-	\$	-
Donation Revenue	124-39610.000	Civic Enhancement	\$	-	\$	-	\$	-	\$	-
Interest Income	125-36110.000	Stormwater	\$	532.15	\$	200.00	\$	400.00	\$	100.00
Miscellaneous Revenues	125-39600.000	Stormwater	\$	-	\$	-	\$	-	\$	-
Grant/Police Department	126-33105.000	Public Safety Grant	\$	-	\$	-	\$	43,475.00	\$	-
Grant Fire Department	126-33106.000	Public Safety Grant	\$	-	\$	-	\$	-	\$	-
Grant/Police Department	126-33107.000	Public Safety Grant	\$	-	\$	-	\$	-	\$	-
Grant Fire Department	126-33108.000	Public Safety Grant	\$	-	\$	-	\$	-	\$	-
Donations Police Departmen	126-36405.000	Public Safety Grant	\$	10,000.00	\$	-	\$	10,000.00	\$	-
Donations Fire Department	126-36406.000	Public Safety Grant	\$	96,000.00	\$	-	\$	-	\$	-
Transfer from Other Funds	126-39100.000	Public Safety Grant	\$	-	\$	-	\$	-	\$	-
Miscellaneous Revenues	126-39600.000	Public Safety Grant	\$	-	\$	-	\$	-	\$	-

Parks/Stormwater Sales Tax	128-31300.000	Parks/STMWTR	\$ 1,460,329.23	\$ 1,430,950.00	\$ 1,494,626.00	\$ 1,445,725.00
Interest Income	128-36110.000	Parks/STMWTR	\$ 76,092.30	\$ 30,000.00	\$ 75,347.00	\$ 30,000.00
Lease Proceeds	128-36120.000	Parks/STMWTR	\$ -	\$ -	\$ -	\$ -
Donations	128-36400.000	Parks/STMWTR	\$ -	\$ -	\$ -	\$ -
COP Proceeds	128-36500.000	Parks/STMWTR	\$ -	\$ -	\$ -	\$ -
Transfer from Other Funds	128-39100.000	Parks/STMWTR	\$ -	\$ -	\$ -	\$ -
Miscellaneous Revenues	128-39600.000	Parks/STMWTR	\$ -	\$ -	\$ -	\$ -
Special Assessments	129-31200.000	TIF & CID Special Tax	\$ -	\$ -	\$ -	\$ -
CID Tax	129-31300.000	TIF & CID Special Tax	\$ 50,000.00	\$ -	\$ 72,000.00	\$ -
Pilot/TIF	129-31920.000	TIF & CID Special Tax	\$ -	\$ -	\$ -	\$ -
Grants	129-35503.000	TIF & CID Special Tax	\$ -	\$ -	\$ -	\$ -
Interest Income	129-36110.000	TIF & CID Special Tax	\$ 4,431.15	\$ 1,000.00	\$ 4,684.00	\$ 1,000.00
Transfer from Other Funds	129-39100.000	TIF & CID Special Tax	\$ -	\$ -	\$ -	\$ -
Miscellaneous Revenues	129-39600.000	TIF & CID Special Tax	\$ -	\$ -	\$ -	\$ -
Court Cost Surcharge	130-34434.000	Inmate Security Fund	\$ 4,485.50	\$ 3,500.00	\$ 5,500.00	\$ 3,500.00
Interest Income	130-36110.000	Inmate Security Fund	\$ -	\$ -	\$ -	\$ -
Sales Tax Revenue	131-31300.000	Fire Protection Tax	\$ 731,073.80	\$ 715,000.00	\$ 740,539.00	\$ 723,762.00
Interest	131-36110.000	Fire Protection Tax	\$ 116,700.98	\$ 50,000.00	\$ 70,510.00	\$ 35,000.00
Lease Proceeds	131-36120.000	Fire Protection Tax	\$ -	\$ -	\$ 720,208.00	\$ -
Transfer From Other Funds	131-39100.000	Fire Protection Tax	\$ -	\$ -	\$ -	\$ -
Lease Proceeds	131-39602.000	Fire Protection Tax	\$ 750,000.00	\$ -	\$ -	\$ -
Golf Memberships	142-34710.000	Golf Course	\$ 97,646.17	\$ 91,000.00	\$ 96,893.00	\$ 95,000.00
Golf/Green Fees	142-34711.000	Golf Course	\$ 287,398.38	\$ 322,900.00	\$ 298,117.00	\$ 300,000.00
Golf /Cart Rental	142-34712.000	Golf Course	\$ 189,516.97	\$ 198,000.00	\$ 195,000.00	\$ 210,000.00
Golf Cart/Advertising	142-34713.000	Golf Course	\$ -	\$ -	\$ -	\$ -
Golf/Twilight Fees	142-34714.000	Golf Course	\$ -	\$ -	\$ -	\$ -
Golf Surcharge	142-34715.000	Golf Course	\$ -	\$ -	\$ -	\$ -
Driving Range Fee Revenue	142-34716.000	Golf Course	\$ 15,846.74	\$ 18,000.00	\$ 18,000.00	\$ 20,000.00
Event Services	142-34717.000	Golf Course	\$ 85,120.71	\$ 63,000.00	\$ 55,000.00	\$ 52,000.00
Concession Sales	142-34721.000	Golf Course	\$ 28,488.38	\$ 45,000.00	\$ 40,000.00	\$ 40,000.00
Pro Shop Sales/Certificate	142-34722.000	Golf Course	\$ 100,230.35	\$ 202,000.00	\$ 120,000.00	\$ 125,000.00
Golf Rentals	142-34723.000	Golf Course	\$ 650.58	\$ 600.00	\$ 1,000.00	\$ 1,000.00
Sponsorships	142-34724.000	Golf Course	\$ 4,500.00	\$ -	\$ -	\$ -
Workers Comp Premium Retur	142-35200.000	Golf Course	\$ -	\$ -	\$ -	\$ -
Interest Income	142-36110.000	Golf Course	\$ 21,564.56	\$ 10,000.00	\$ 17,242.00	\$ 10,000.00
Lease Proceeds	142-36120.000	Golf Course	\$ -	\$ -	\$ -	\$ -
Rents Pro Shop	142-36202.000	Golf Course	\$ -	\$ -	\$ -	\$ -
Grant - Golf Course Cap Im	142-36401.000	Golf Course	\$ -	\$ -	\$ -	\$ -
Transfer from Other Funds	142-39100.000	Golf Course	\$ -	\$ -	\$ -	\$ -
Sale of City Assets	142-39210.000	Golf Course	\$ 3,000.00	\$ -	\$ -	\$ -
Miscellaneous Revenues	142-39600.000	Golf Course	\$ -	\$ -	\$ -	\$ -

Sales Tax	161-31300.000	Capital Improvements	\$	-	\$	-	\$	-	\$	-
Capital Improvement Tax	161-31303.000	Capital Improvements	\$	1,462,252.66	\$	1,431,300.00	\$	1,481,089.00	\$	1,447,630.00
Interest Income	161-36110.000	Capital Improvements	\$	204,279.50	\$	75,000.00	\$	75,000.00	\$	40,000.00
Bond Proceeds	161-36120.000	Capital Improvements	\$	-	\$	-	\$	-	\$	-
Grants	161-36130.000	Capital Improvements	\$	423,686.64	\$	824,290.00	\$	133,357.00	\$	2,071,561.65
Insurance Proceeds	161-36636.000	Capital Improvements	\$	74,000.00	\$	-	\$	287,519.80	\$	-
Transfer from Other Funds	161-39100.000	Capital Improvements	\$	-	\$	-	\$	-	\$	-
Miscellaneous Revenue	161-39600.000	Capital Improvements	\$	-	\$	-	\$	-	\$	-
FEMA Grant	161-39601.000	Capital Improvements	\$	-	\$	-	\$	-	\$	-
Property Taxes	162-31110.000	Parks & Recreation	\$	280,250.79	\$	277,500.00	\$	286,017.00	\$	286,190.00
Intangible Tax	162-31120.000	Parks & Recreation	\$	-	\$	-	\$	-	\$	-
M&M Sur Tax	162-31200.000	Parks & Recreation	\$	1.03	\$	-	\$	-	\$	-
Interest Income	162-36110.000	Parks & Recreation	\$	13,480.68	\$	2,500.00	\$	8,850.00	\$	2,500.00
Sale of City Assets	162-39210.000	Parks & Recreation	\$	-	\$	-	\$	-	\$	-
Miscellaneous Revenues	162-39600.000	Parks & Recreation	\$	-	\$	-	\$	-	\$	-
Stormwater Permit Fees	163-32000.000	Myers Park	\$	-	\$	-	\$	-	\$	-
Grant / State	163-33400.000	Myers Park	\$	-	\$	783,297.00	\$	-	\$	1,391,675.20
Interest Income	163-36110.000	Myers Park	\$	39,027.29	\$	10,000.00	\$	30,700.00	\$	10,000.00
Crop Sales	163-36200.000	Myers Park	\$	-	\$	-	\$	-	\$	-
Transfer from Other Funds	163-39100.000	Myers Park	\$	493,200.00	\$	-	\$	-	\$	-
Sale of City Assets	163-39210.000	Myers Park	\$	-	\$	-	\$	-	\$	-
Miscellaneous Revenues	163-39600.000	Myers Park	\$	-	\$	-	\$	-	\$	-
Court Cost Surcharge	164-34434.000	Judicial Education Fund	\$	11.01	\$	-	\$	2,700.00	\$	1,000.00
Transfer from Other Funds	164-39100.000	Judicial Education Fund	\$	-	\$	-	\$	-	\$	-
Interest Revenue	165-36110.000	Use Tax	\$	18,875.32	\$	-	\$	-	\$	-
Grants	165-36401.000	Use Tax	\$	-	\$	-	\$	-	\$	-
Transfer from Other Funds	165-39100.000	Use Tax	\$	-	\$	655,000.00	\$	-	\$	655,000.00
Interest Income	175-36110.000	Public Fac/Bond Fund	\$	155,813.81	\$	50,000.00	\$	97,821.00	\$	50,000.00
Grants	175-36130.000	Public Fac/Bond Fund	\$	1,261,233.61	\$	1,500,000.00	\$	1,738,394.38	\$	150,400.00
Bond Redemption	175-38602.000	Public Fac/Bond Fund	\$	-	\$	-	\$	-	\$	-
Transfer from Other Funds	175-39100.000	Public Fac/Bond Fund	\$	-	\$	50,000.00	\$	50,000.00	\$	50,000.00
Sale of City Assets	175-39210.000	Public Fac/Bond Fund	\$	-	\$	-	\$	-	\$	-
Miscellaneous Revenue	175-39600.000	Public Fac/Bond Fund	\$	-	\$	-	\$	218,333.33	\$	-
Interest Income	221-36110.000	Economic Development	\$	1,247.52	\$	500.00	\$	735.00	\$	300.00
Donations	221-36400.000	Economic Development	\$	-	\$	-	\$	-	\$	-
PropertyTax Abatement	221-39101.000	Economic Development	\$	31,819.00	\$	31,819.00	\$	31,819.00	\$	-
Administration Fees Reimb	221-39102.000	Economic Development	\$	1,500.00	\$	1,500.00	\$	1,500.00	\$	-
Miscellaneous Revenues	221-39600.000	Economic Development	\$	-	\$	-	\$	-	\$	-
Grant / Federal	222-33100.000	American Rescue Plan Act	\$	156,386.26	\$	-	\$	-	\$	-
Grant / State	222-33400.000	American Rescue Plan Act	\$	-	\$	-	\$	-	\$	-
Grant / Local	222-33700.000	American Rescue Plan Act	\$	-	\$	-	\$	-	\$	-

Interest	222-36110.000	American Rescue Plan Act	\$	82,333.42	\$	-	\$	39,918.00	\$	-
Transfer from Other Funds	222-39100.000	American Rescue Plan Act	\$	-	\$	-	\$	-	\$	-
Miscellaneous Revenue	222-39600.000	American Rescue Plan Act	\$	-	\$	-	\$	-	\$	-
Donation Revenue	222-39610.000	American Rescue Plan Act	\$	-	\$	-	\$	-	\$	-
Property Taxes	343-31110.000	Library Operating	\$	241,276.41	\$	-	\$	-	\$	-
M&M Sur Tax	343-31200.000	Library Operating	\$	-	\$	-	\$	-	\$	-
Interest Income	343-36110.000	Library Operating	\$	63,957.67	\$	-	\$	-	\$	-
Transfer From Other Funds	343-39100.000	Library Operating	\$	-	\$	-	\$	-	\$	-
Miscellaneous Revenues	343-39600.000	Library Operating	\$	219,452.47	\$	-	\$	-	\$	-